

SUMMARY

The Future of Wholesale Distribution

Using technology to drive quality

For a distributor, ensuring quality is maintained is based on customer satisfaction through the on-time delivery of untainted products, while minimising costs. Numerous hurdles are making this harder for businesses today like:

- Increased product complexity.
- Multi-echelon supply chains.
- Working in a global environment.
- Growing compliance and regulatory requirements and concerns around safety.
- Traceability and auditing/reporting.

To ensure end-to-end quality management throughout their processes businesses must:

- **Focus on improvement and understanding** quality performance and data.
- **Consider maintaining and managing quality data** in a central application.
- Ensure a quality management system is **standardised** across the business.
- **Have access to quality data** collected automatically throughout the business to ensure compliance and traceability throughout the process.
- **Use statistical analytics** to monitor real-time quality data.
- With the right business management solution, distributors can have **a quality system that is an integral part of their process** and extends across the entire business.

SAGE X3

With Sage X3 you can:

- Rapidly implement and comply with **new regulatory requirements**.
- **Run insightful reports** to be used within the business from a single source, including information from the entire distribution chain.
- **Quickly identify the root cause of product defects** and the extent of any supply chain contamination.
- **Communicate effectively** with stakeholders, customers and the rest of the supply chain in the event of a product recall.
- Systematically conduct additional efforts to **prevent product recalls and mitigate their consequences**.
- **Maintain and execute** crisis management plans.

Contact our Sage sales team to learn more.

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