



BRING DIGITAL TO LIFE IN MANUFACTURING

There's no linear approach to getting digitalization right. Whatever stage your organization is at, discover the incremental changes that will help you challenge your competition.

1 STRATEGY AND LANDSCAPE

Working with IFS means:

- A personalized journey mapped to your unique needs
- Diving deep into your processes to uncover those that work and those that don't
- Minimizing risk by closely examining your data

Organizations that adapt to the digital world are

26%

MORE PROFITABLE¹

2 GOAL OR VISION

If you have the vision, tap into our expertise and solutions to get you there:

- Create a program that meets your ambitions, whatever size your organization
- Refine your goal into manageable steps that won't disrupt your business
- Receive change management support that will maximize your potential

DISRUPT THE MARKET? CARVE A NICHE?

3 PEOPLE AND CHANGE MANAGEMENT

We'll work with you to get people on-board from the start—from the front-line, to heads of department and the board:

- Achieving the perfect balance between technology and people
- Managing education and uptake of training
- Ensuring maximum adoption of new solutions

50%

STATE AVERSION TO CHANGE AS THE BIGGEST BARRIER TO SUCCESSFUL DIGITAL DEPLOYMENT.²

4 TECHNOLOGY AND TRENDS

From artificial intelligence (AI), robotics and Industry 4.0, we can help you sort the buzzwords from the reality:

- Defining what solutions you actually need—beyond the fads
- Mapping out the best-fit implementation for you
- Working with you to create an approach that is tailored to your needs

29%

ARE 'ADVANCED' IN DIGITAL ADOPTION³

5 SYSTEMS AND PROCESSES

Get the very best out of your systems and processes old and new by:

- Addressing data siloes that could be causing inefficiencies and increased risk
- Discovering the best digital solutions for your needs, and how they fit together
- Ensuring any new systems seamlessly dovetail with your existing infrastructure

DIGITAL INITIATIVE FALLEN FLAT?



CHALLENGES



People

manage the human aspect of digitalization and overcome fears about re-skilling



Process

eliminate fractured processes and siloed ways of working and smooth the introduction of new systems



Viability

avoid being outmaneuvered by the competition. Enhance the viability of new initiatives, from servitization to machine learning.

THE OUTCOMES OF SUCCESSFUL CHANGE...



Predictability

using real-world, real-time data to reduce waste and minimize supply chain risk



New revenue streams

through servitization and pay-as-you-use schemes



Maximize digitalization

take advantage of public domain digital information to improve your products and services



AI that works

get ahead in an area still poorly understood and unlock your potential



Augment human capabilities

with AI and machine learning to free resource for more strategic work

TURN MANUFACTURING CHALLENGES INTO OPPORTUNITIES WITH IFS.

VISIT IFS.WORLD/DIGITALTOLIFE TO LEARN MORE.

¹ MIT Research

² IFS Digital Change Survey

³ IFS Manufacturing Digital Change Survey